



Calvert Health System

Calvert Memorial Hospital

Tradition. Quality. Progress.

Readmission Reduction: A Community Collaborative Effort

Transforming Healthcare. **Transforming Lives.**

Why the focus on readmissions?

Maryland's
readmission rates
are among the
highest in the nation

Set Readmission
reduction target for
the state

Based on the
unadjusted all cause
readmissions

Focus is on specific
diagnosis or chronic
condition

Project Started CY
2012

Maryland Performs Poorly on Broad Measures of Readmissions

Start of the Project- 2012

Medicare

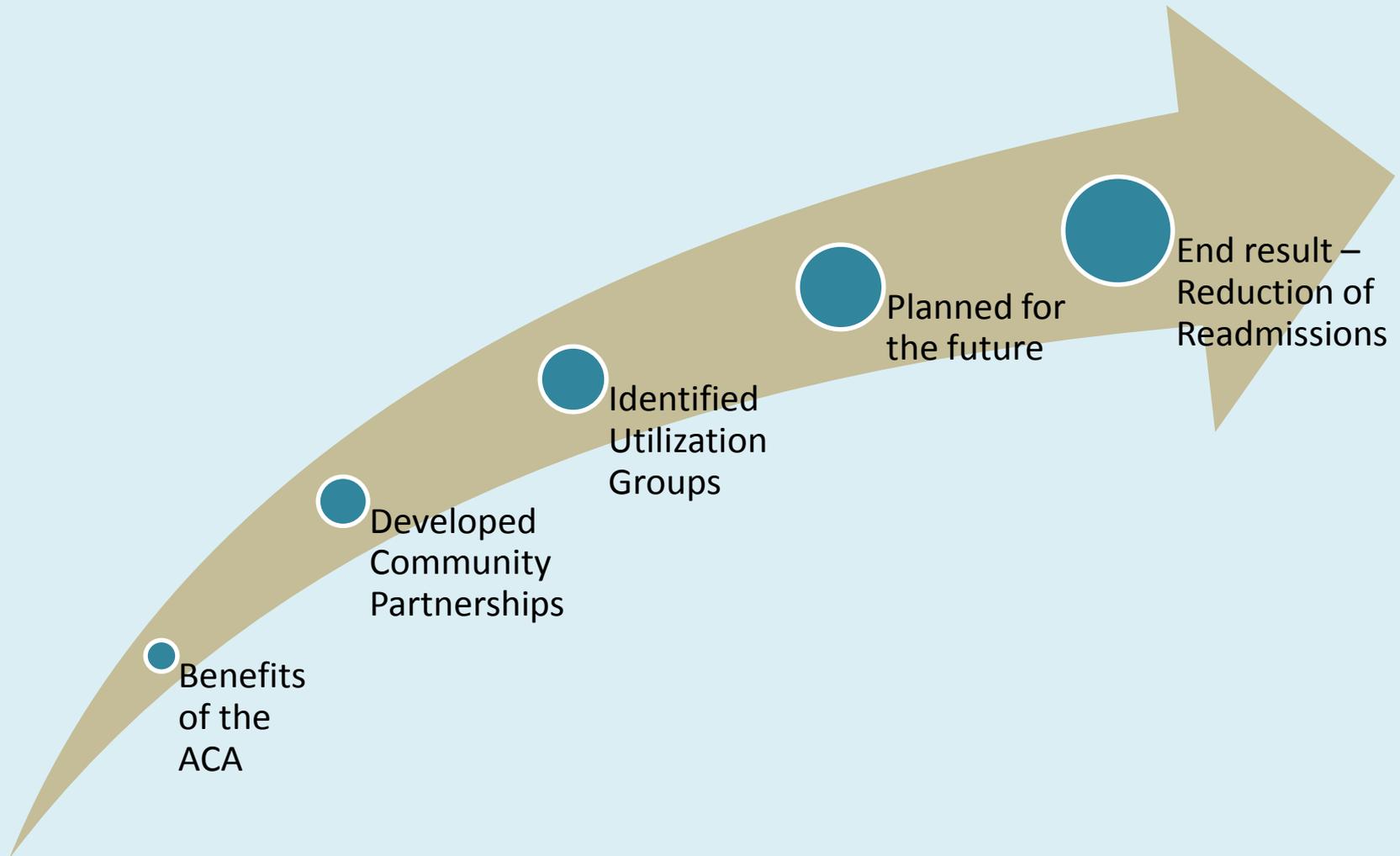
- National Average 20%
- Maryland Average 22-25%
- CMH – 16% and 58% of all readmissions
- CMH Goal – 12%
- CMH Current Rate – 9.1%

All Cause/All Payer Readmission Rates- 2012- 2014

2012	2014
12%	Ranges 7.25% to 7.8% risk adjusted
HSCRC Target = 8.98%	6.3% with other institutions removed
CHF = 19%	CHF = 5%
COPD = 20%	COPD = 5.5%
Nursing Home = 15.6%	Nursing Home = 9.2%

How did we do it?
Through community and
team collaboration.

How did we reach our goal?





Benefits for Women

Providing insurance options, covering preventive services, and lowering costs.

Young Adult Coverage

Coverage available to children up to age 26.

Strengthening Medicare

Yearly wellness visit and many free preventive services for some seniors with Medicare.

Holding Insurance Companies Accountable

Insurers must justify any premium increase of 10% or more before the rate takes effect.

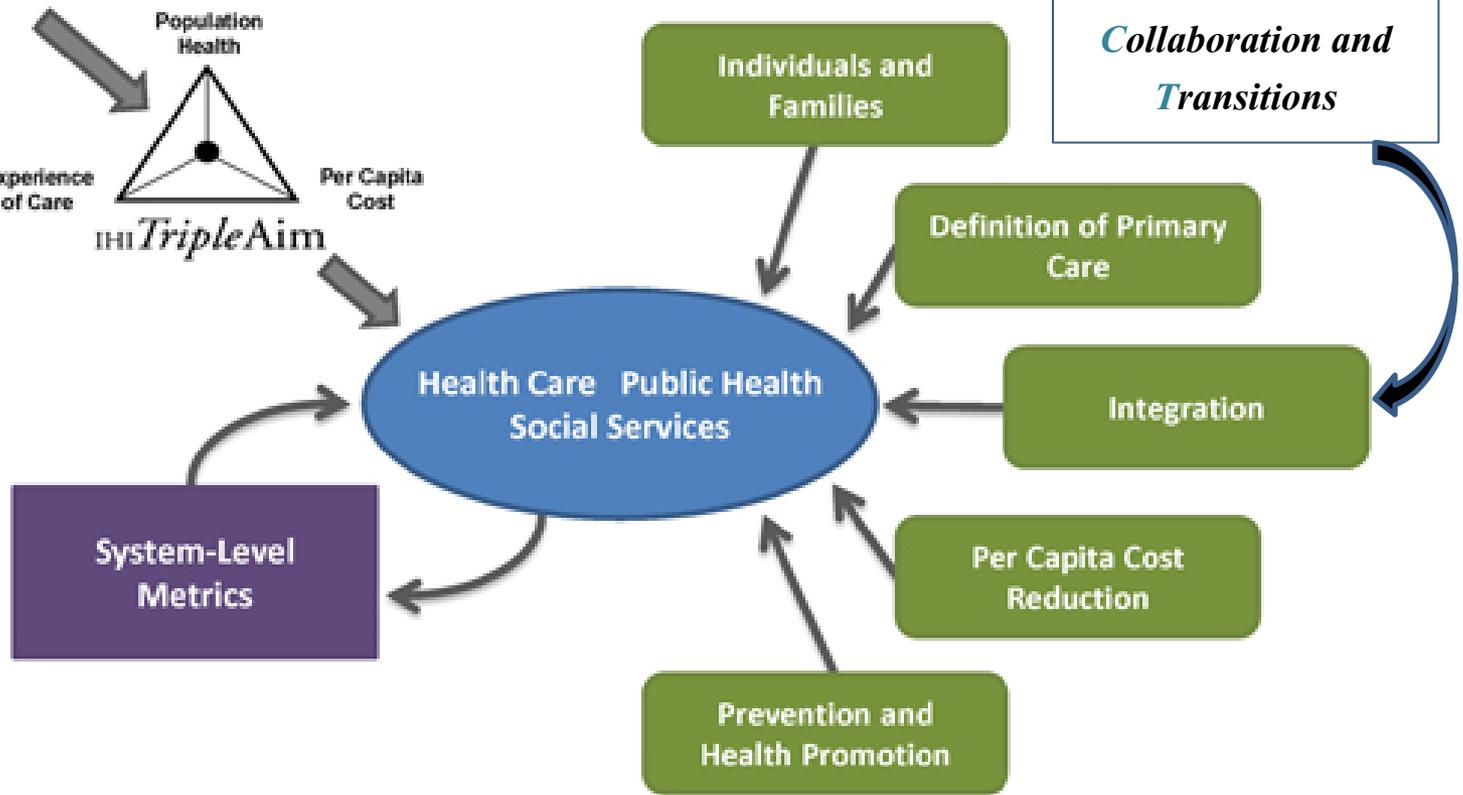
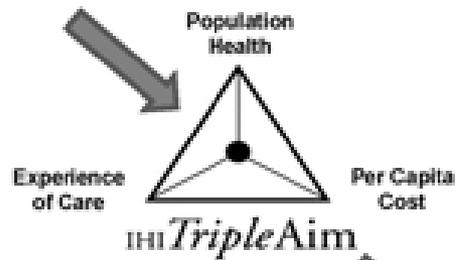
Calvert Memorial Hospital's focus is on chronic disease prevention and management (*cardiopulmonary disease, such as CHF / COPD, and diabetes*) for employees and patients

TIMELINE



Design of a Triple Aim Enterprise

Define "Quality" from the perspective of an individual member of a defined population



PACCT
*Partners in
Accountable Care
Collaboration and
Transitions*

Partnerships / PACCT

- Calvert Memorial Hospital is focused on the integration of patient healthcare resources.
- We have developed crucial partnerships with our community to provide efficient and effective care.
- We are working on reducing all-cause readmissions while enhancing our communication with our patients and partnerships.
- We see the benefit in developing integrated programs for our community to promote wellness that all have the same common goal.



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High Utilization Groups

- ↑↑ Healthcare Cost
- ↑↑ Reactive Resource Use
- ↓ Proactive Resource Use
- ↓↓ Life Expectancy
- ↓↓ ROI

Highly
Complex
Patients

Transitions of Care Program

- *Readmission case reviews*
- *Post-discharge phone calls
and home visits*

High Risk Patients

Health Promotion and Prevention

Self-Management Education

- Heart Failure
 - COPD
 - Diabetes
 - Pneumonia
- End-stage / Life-limiting
co-morbidities that may
benefit from hospice or
palliative care

Moderate Utilization

- ↑ Healthcare Cost
- ↑ Risky Health Behaviors
- ↑ Reactive Resource Use
- ↑ Proactive Resource Use
- ↔ ROI

- Hypertension
 - Obesity
 - Pre-Diabetes
 - Joint Replacements
 - Behavioral Health
- Compounded by poor diet, smoking, pain challenges, etc.

**Highly
Complex
Patients**

*Transitions of
Care Program*

High Risk Patients

- *Readmission case reviews*
- *Post-discharge phone calls and home visits*

Health Promotion and Prevention

Self-Management Education



WELL

(Wellness Educated Lives)

- ↓ Healthcare Cost
- ↓ Risky Health Behaviors
- ↑ Proactive Resource Use
- ↑ ROI

- Dental Clinic
- Employer Wellness Program
(employees and families)
- Healthy Behavior Incentive Program
- STOP Light for Wellness *(future)*
(Red / Yellow / Green Behaviors)
- Patient Portal
- Community Wellness Education Programs



**Highly
Complex
Patients**

- Healthy Diet
- Non-smoking
- Blood Pressure Control
- Weight Control
- Preventive Interventions

Begin education and induction of health-promoting behaviors in children and young adults
(school programs)

High Risk Patients

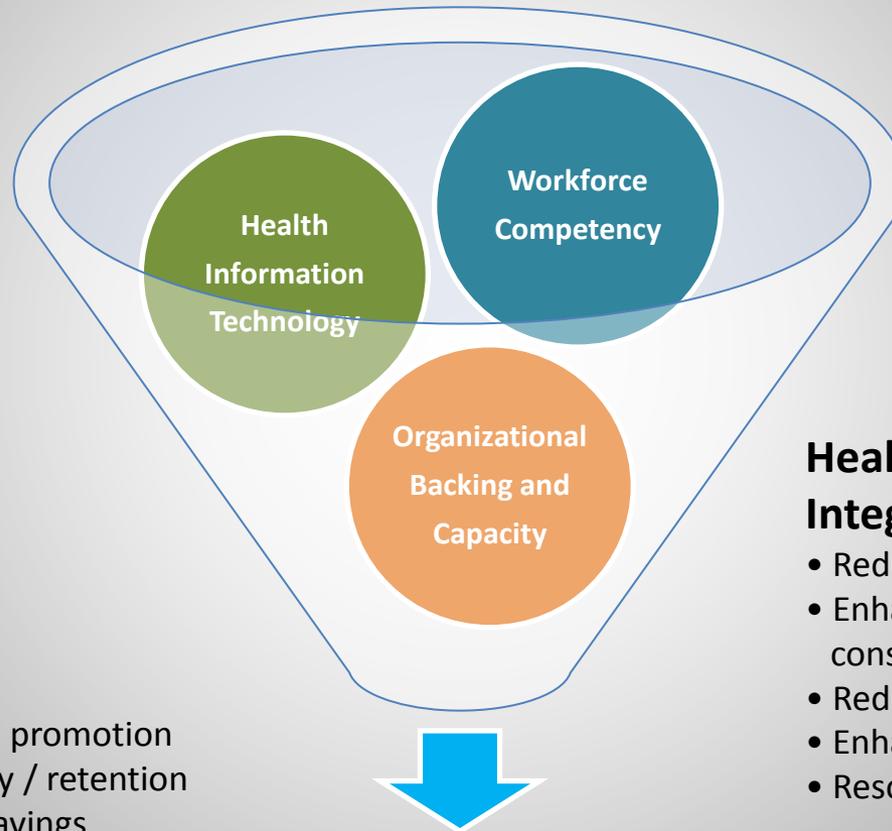
Community Partnership Wellness Program
(future)

Health Promotion and Prevention

Self-Management Education



Population Health Management Infrastructure: *Key Competencies for Employers and Healthcare Providers*



Employer / Employee Relationship Benefits

- Employee / Family wellness promotion
- Employee ROI – productivity / retention
- Employer healthcare cost savings

**Population Health
Management**

Healthcare Partnership / Integration Benefits

- Reduction of duplication of efforts
- Enhancement of reproduction / consistency of actions and results
- Reduction of inefficiencies
- Enhancement of effectiveness
- Resource sharing

*Consistency in disease prevention
education and personal wellness
accountability message to patients,
employees, and community*