Where Are We Now?
State and Local Health Departments' Sustainability Efforts

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2014 STI Update
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MARYLAND
DEPARTMENT OF HEALTH
& MENTAL HYGIENE

Panel Overview – State Perspective

DHMH initiatives to support LHD program sustainability

- Enabling third party billing through credentialing, contracting
- Working with consultants to provide trainings, webinars, materials development, on-site technical assistance (Family Planning, Immunization, STI)

Panel Overview – Local Perspective

Local level

- Assessing infrastructure, clinic capacity, cycle time management, billing capacity, coding and billing training needs
- Establishing new or enhanced models of service delivery in some programs

Special thanks to…

Claire Pearson

Assistant Attorney General, DHMH

Richard Stringer

Director, Office of Budget and Management, Prevention and Health Promotion Administration, DHMH

Credentialing LHD Providers

- Insurance plans must accept a uniform credentialing application. MD Insurance Administration designated Council for Affordable Quality Healthcare's (CAQH) application
- LHD providers are completing CAQH universal credentialing application in order to be credentialed with individual health plans
- Providers can use the same CAQH application to be credentialed with *all* insurers
- Over 76% of all LHD providers now credentialed

*CAQH. Provider application website: https://upd.caqh.org/oas/

Contracting with Insurers

- DHMH establishing global contract with one insurer. Each LHD will be an addendum to that state contract, giving each LHD status as an 'In Network Provider.'

- Other insurers don't want to negotiate universal contracts. Some in process of contracting with individual LHDs.

- Some LHDs in jurisdictions with no other Essential Community Providers, so insurers will have to contract with them.

Statutory 'fix' - Retaining Collections and Waiving Charges

SB104: *Authority to Retain Collections and Waive Charges* signed into law May 5, 2014

Purpose - to clarify the authority of Local Health Departments to do several things, including:

- For Health Departments – retain funds collected to support operations and health services, consistent with current practices
- For Health Officers – waive charges for health services, if deemed to be in the best interest of public health, consistent with current practices

Regulatory 'fix' – Addressing Revenue Recovery

DHMH making changes to 'Charges for Services Provided' regulation

1) SFY 2014 - Charges for LHD services were determined based on clinic costs

2) For SFY 2015, DHMH proposing regulatory changes to address revenue recovery (COMAR 10.02.01)

- Intended to simplify, standardize method of developing charges for LHD services

- Final revisions being made now

CSTIP Support for LHD STI Programs

- Established "Creating a Sustainable Future for LHD STI Clinical Services" training
  - Conducted by training partners, Region III STDRHTTAC
  - Fall 2013: training workshop
  - March 2014: "Fundamentals of Coding and Billing for STI Clinical Services" webinar for training participants
  - Summer 2014: on-site TA to audit claims, teach self-auditing

CSTIP Support for LHD STI Programs

Resources for Local Health Departments

Billing for STI Clinical Services

This is not an exhaustive list of billing-related resources. Please check the websites where these resources reside on an ongoing basis since new resources are added continually. Almost all resources and agencies below are hyperlinked, allowing you to click on the resource title or agency name and go directly to that website.

DHMH STI BILLING WEBINAR *(Please open this link in Internet Explorer for Video)*

Billing Toolkits

Related Websites

Billing Webinars

DHMH Immunization Billing Guidance

Additional Resources

Maryland Medicaid MCOs

- AMERICGROUP Community Care
- Jai Medical Systems
- Maryland Physicians Care
- MedStar Family Choice
- Priority Partners
- Riverside Health
- UnitedHealthcare

Other

- Health Choice Comparison Chart for Maryland MCOs (UPDATED SINCE THE WEBINAR - NEW LINK)
- Aetna
- CAQH
- CAQH Universal Provider Database Access

2014 STI Annual Update for Local Health Departments

2014 STI UPDATE Agenda & Slides.pdf

2014 STI Update Flier .pdf

Annual Sexual and Reproductive Health Webinar Series:

The Intersection of Clinical and Public Health Practice: STI Management in the HIV-Infected Person
Khalil Ghanem, MD, PhD
(April 2, 2014)

STI Hot Topics: What's New In Sexually Transmitted Infections?
John G. Bartlett, MD
(April 17, 2013)

Sex and the Superbug: Next Steps in Dealing with Multi-Drug Resistant Gonorrhea in Maryland,
Khalil Ghanem, MD, PhD and Jafar H. Razeq, PhD
(October 4, 2012)

http://phpa.dhmh.maryland.gov/OIDPCS/CSTIP/Pages/LHD.aspx

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CSTIP Support for LHD STI Programs

- CSTIP is collaborating with SHR Associates, Inc., and Region III TTAC to provide additional TA.